

Portefeuille de 2x PME de camionnage bien connues





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Extrait:

- Groupe de 2 PME de camionnage bien connues, basées dans la périphérie de Porto, au nord du Portugal ; à proximité des grands axes routiers, avec leur propre plate-forme logistique.
- Avec plus de 20 ans d'activité, avec des opérations durables réparties dans le pays et à l'international.
- Possède une clientèle très solide, à savoir les services du réseau postal national, les grandes surfaces de bricolage de renom, les magasins de gros électroménager, les entreprises de magasins en ligne, d'autres entreprises de camionnage nationales et internationales.
- Possède une flotte de 38 camions de livraison, allant de 3,5 tonnes à 40 tonnes, avec 5 camions et 45 ouvriers.
- Dans le cadre de leur bonne gestion de la trésorerie, les créances sont en moyenne à 30 jours et les dettes à 35 jours.
- Ils opèrent dans des installations de location. (Propriété de leur propre société immobilière)

Chiffre d'affaires consolidé 2021 de 2,7mk€
Ebitda consolidé et ajusté 2021 de 200k€
Ventes prévisionnelles pour 2022 = 3,2mk€
Ebitda prévisionnel = 300k€

Possibilités de vente :

- Prix demandé pour les deux sociétés = 1,5 mk€
- Le prix total demandé pour l'entreprise avec RE où ils opèrent = 4,5mk€ (3mk€ pour RE)

Caractéristiques RE :

- Terrain de 20.000m²
- 3 entrepôts principaux avec bureaux

Les vendeurs sont ouverts aux négociations ainsi qu'à plusieurs scénarios de structuration d'acquisition, y compris le financement des vendeurs, les compléments de prix, etc.

Ils resteront pendant toute la durée de la transaction en fonction des besoins et des négociations de l'acheteur.

Contrat de non-concurrence disponible si l'acheteur l'exige.

TARGET PRICE

\$1,500,000

GROSS REVENUE

3200000

EBITDA

300000

BUSINESS TYPE

Société de Logistique, Société de Logistique

REASON FOR SELLING

Raison de la vente : manque de relève et retraite.

COUNTRY

Portugal

BUSINESS ID

L#20220279

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