Entreprise VPN de référence depuis 10 ans

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Entreprise VPN de référence depuis 10 ans

L'une des meilleures sociétés VPN disponibles à la vente. L'entreprise a démarré en 2009 à Hong Kong sous une direction britannique. Cette société a toujours été rentable. Génératrice de revenus, bonne marge brute, basée sur les abonnés.

• Fournisseur de VPN axé sur les étrangers, les voyageurs d'affaires et les touristes.
• Accédez à des contenus à accès limité géographiquement, tels que BBC iPlayer, Hulu, ITV Hub.
• Gamme complète de fonctions de confidentialité et de sécurité, notamment le cryptage AES256, le commutateur d'arrêt, la protection anti-fuite DNS
• Prend en charge tous les appareils et OS Win, Mac, iOS, Android, Linux et DD-WRT.
• Proprietary Customer Management System.
• Une marque importante, bien connue de nos partenaires et de nos clients.
• Un support client efficace.
• Clients répartis dans le monde entier : États-Unis 30 %, Union européenne 40 % et reste du monde 30 %.

TARGET PRICE
$1,500,000

GROSS REVENUE
1400000

EBITDA
TBA

BUSINESS TYPE
Entreprises en Ligne, VPN

FACILITIES
Activités externalisées, pas de bureau. Pratiquement pas de frais généraux et presque tous les coûts sont variables. Actuellement, avec la pandémie de Covid, les nouvelles affaires sont en baisse significative, mais nous sommes bien positionnés pour "résister à la tempête".

COMPETITION
Environ 250 principaux acteurs

GROWTH & EXPANSION
Le marché des VPN continue de croître au sein des entreprises et des loisirs, à un taux prévisionnel de 12% de TCAC entre 2020 et 2026. Le tableau stratégique est toutefois en train de changer en raison de la concurrence accrue d'acteurs plus importants, de l'émergence de sites dits "de comparaison" et d'une activité de blocage accrue de la part des fournisseurs de contenu.

SUPPORT & TRAINING
3 mois

REASON FOR SELLING
Retraite

COUNTRY
Hong Kong

BUSINESS ID
L#2020745

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