

Entreprise d'aménagement paysager et d'aménagement





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Entreprise d'installation d'aménagement paysager très réputée, spécialisée dans les patios, les allées, les terrasses de piscine, les foyers, les murs de soutènement, les pergolas et les cuisines extérieures.

Avec plus de 15 ans d'expérience, cette entreprise est réputée pour ses services de haute qualité et l'accent mis sur la satisfaction de ses clients, ce qui lui a valu plusieurs distinctions.

Un nouveau propriétaire a pris le relais en 2020, augmentant considérablement les ventes et perpétuant un héritage d'excellence avec son équipe expérimentée.

Détails clés :

- 2023 : 3,8 millions de dollars ; Croissance annuelle de 790 000 \$ de 21 %.
- CAGR des revenus de 29 % de 2021 à 2023.
- Amélioration de l'efficacité opérationnelle, augmentant la marge SDE de 19 % en 2021 à 21 % en 2023.
- Maintient un retard de projets de 8 à 10 semaines.
- Revenus équilibrés avec 50% de projets commerciaux et 50% de projets résidentiels.
- Les membres clés de l'équipe font partie de l'entreprise depuis sa création (ils ont travaillé avec 2 propriétaires).
- Les opportunités de croissance comprennent l'expansion dans le secteur de la vente au détail, les régions géographiques et les nouveaux services.
- Équipement et véhicules : 240 000 \$.
- Inventaire : 160 000 \$

TARGET PRICE

\$3,990,000

BUSINESS TYPE

Projet de Construction

COUNTRY

États-Unis

BUSINESS ID

L#20240689

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