

B2B & Distribution d'Emballages Plastiques





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Située dans l'État du Texas depuis plus de 44 ans, l'entreprise se spécialise dans le rôle d'intermédiaire privé pour la distribution de marques d'emballages pour salles blanches de classe 100 et de classe 50. Ils proposent une large gamme de produits, notamment des sacs, des films, des carénages, des feuilles et des tubes en polyéthylène, ainsi que des emballages de substrats conçus sur mesure. Après l'achat, l'entreprise peut être facilement relocalisée dans les 30 à 60 premiers jours.

L'entreprise a établi des partenariats solides avec les fournisseurs de refabrication qui gèrent toute la production et l'expédition. Cela distingue l'entreprise et facilite le bon fonctionnement. Leur équipe est composée de trois ingénieurs qualifiés, garantissant la longévité des relations clients. Ils sont fiers de détenir des notes en ligne élevées et de maintenir une solide réputation.

Ils sont bien préparés pour une transition de leadership, la fonctionnalité se poursuivant sans problème sur une période de six à douze mois. Leurs efforts de marketing reposent sur les recommandations de bouche à oreille d'une clientèle large et fidèle, offrant de nombreuses opportunités de croissance grâce à l'engagement sur les réseaux sociaux et à une publicité agressive.

L'entreprise est également flexible et ouverte aux optimisations susceptibles d'augmenter davantage ses revenus, notamment aux expansions et alliances stratégiques. Ils entretiennent des relations de longue date avec des clients, principalement des sociétés Fortune 500, dans divers secteurs, tels que les réseaux industriels, médicaux, pharmaceutiques et électroniques, contribuant ainsi à leur vaste catalogue.

En 2022, les revenus totaux ont atteint 4 183 404 \$, avec des bénéfices bruts de 1,2 million de dollars et un EBITDA de 713 492 \$. Les prévisions de ventes pour 2023 s'élèvent à 4,5 millions de dollars. L'entreprise est axée sur la qualité et est largement certifiée en matière de vente technique.

TARGET PRICE

\$3,500,000

GROSS REVENUE

4183404

EBITDA

1200000

BUSINESS TYPE

Services

COUNTRY

États-Unis

BUSINESS ID

L#20230563

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