

# Entreprise centrale d'installation et de réparation de fabrication métallique





## Entreprise centrale d'installation et de réparation de fabrication métallique

Cette entreprise de fabrication métallique exploite deux secteurs internes, servant de manière transparente les clients industriels, résidentiels et commerciaux, de la conception initiale à l'installation. Leur large gamme de services comprend la ferronnerie ornementale, la fabrication de remorques, les services de soudage, la fabrication métallique et la charpente métallique. En plus de ces services, l'entreprise possède la capacité de réparer et de moderniser des pièces pour les secteurs de la production et du transport d'électricité, notamment les centrales électriques, les carrières, les ponts, les gares et les bâtiments commerciaux. En fabriquant des composants de remplacement et en modifiant les équipements difficiles à trouver des fabricants d'équipement d'origine (OEM), ils s'adressent à un large public.

La société opère à partir d'une installation de 15 000 pieds carrés dans le New Hampshire, située sur une propriété de 5 acres disponible à l'achat. Actuellement, la plupart de leurs clients proviennent de bouche à oreille. La mise en œuvre d'efforts accrus de marketing en ligne et de mises à niveau du site Web offrirait un avantage substantiel aux nouveaux propriétaires.

Collectivement, l'entreprise a réalisé des revenus supérieurs à 2 500 000 \$ en 2022, avec des bénéfices supérieurs à 400 000 \$. Des ventilations financières détaillées sont disponibles sur demande. Idéalement, l'acheteur doit être orienté client et posséder une expérience en gestion générale, car l'entreprise dispose déjà d'une équipe solide en place, garantissant des opérations rationalisées. Même si une expérience préalable dans la fabrication de métaux serait un avantage, les différentes facettes de cette entreprise sont très faciles à apprendre et les vendeurs sont désireux de fournir au nouveau propriétaire les outils nécessaires pour réussir et élever l'entreprise au niveau supérieur.

En outre, il existe un potentiel inexploité important au sein du secteur de l'énergie, notamment dans les usines de traitement des eaux et des eaux usées, ce qui présente une opportunité de croissance substantielle avec de nouvelles connexions et une expansion.

TARGET PRICE

\$1,790,000

GROSS REVENUE

2500000

EBITDA

400000

BUSINESS TYPE

Services

COUNTRY

États-Unis

BUSINESS ID

L#20230566

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

[www.mergerscorp.com](http://www.mergerscorp.com)



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)